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April 17, 2015

To whom it may concern,

I am writing to recommend Leo Galvez for a Marketing Manager position with your establishment.

I have known Leo Galvez for 4 years and have nothing but positive things to say. Leo has worked directly for me for the past 4 years, in which, I have been able to establish a great report with him. There is no doubt in my mind that Leo will be an excellent addition to your team.

Leo was my Marketing and Production Manager, not only for Washington Carros, but for my two other companies and was very diverse in his work. Being bi-lingual was a great asset to my companies, clients, and vendors, in which, he was able to communicate on all levels of business at any given time.

Leo orchestrated design projects, from beginning to end, spoke with vendors, members of my company, the printing company, completed the matrix system, all to ensure projects were seen to the end. He was dependable. Working in production there would be 5 hour days or 14 hour days and Leo was always there until the project was completed.

Replicating the exact idea a client envisions is extremely important and difficult to do but Leo was able to be transparent and deliver his design work with punctuality, precision and creativity.

Please do not hesitate to contact me at 26.856.9241 or Oliviervallo@gmail.com if you have further questions or requests.

Regards,

Olivier Vallo Gonzalez Owner Washington Carros, Inc Oliviervallo@gmail.com



ww.checkmediainc.com 1509 6th St PMB 412 Marysville WA 98270 425-754-9947 fax 360-287-1411

November 2, 2009

To whom it may concern,

I am writing today to recommend Leonardo Galvez for employment with your company.

It has been my privilege to have Leo on my staff at CheckMedia, Inc. for the last 3 years.

During this period I found Leo to be one of the most trustworthy, loyal and consistent team members I have ever worked with.

Not only did I come to rely on Leo for his consistent job performance, but for his insights into ways that we could improve the business. His marketing experience and wisdom proved invaluable. I expect that even though Leo is no longer employed here, that I will continue to rely on his insights for years to come.

Thank you for reading this letter. It is my sincere hope that it will catapult Mr. Galvez to the top of your candidate list. I can't overemphasize how happy you will be with him on your team.

Please contact me with any questions,

Brian O'Kelly

President

CheckMedia, Inc.

Recommendations

Marketing & Production Manager

Washington Carros Inc.



Katrina Sundy Visual Designer

His background, experience and skills in project management was key to the success of the weekly magazine production. He leveraged his marketing and sales acumen in order to maintain and create new relationships with clients. Overall, Leo was great to work with; he's a team player, and quickly picked up our production workflow and shared best practices that he previously acquired to improve on our process even further.

May 2, 2015, Katrina worked with Leonardo at Washington Carros Inc.



Ava Correa

Art Production at RR Donnelley

Leonardo takes the initiative to identify problems and develop solutions. His role required strong communication and design techniques, and he has shown that he not only has these skills, but that he also has the ability to inspire respect and cooperation in teammates.

April 26, 2015, Ava reported to Leonardo at Washington Carros Inc.

Production Manager

CheckMedia, Inc.



Julien Recoussine

Sales Training Samurai at Groupon

Leonardo is a pleasure to work with. He produces great designs and can also be trusted to communicate with customers directly and efficiently. His good attitude and fun personality are a plus to any office.

March 23, 2009, Julien was Leonardo's client



Brian O'Kelly

Advertising Consultant at Cox Automotive

It is challenging to convey in such a small space just how valuable Leonardo was to our team.

Consistently he led and performed above expectations.

He is a quick study who welcomes new tasks and opportunities. Furthermore, he offered insight into my leadership decisions that was invaluable. Leo was well liked by our co-workers and is missed.

March 19, 2009, Brian was Leonardo's client

Marketing & Sales Manager

Shopper's World



Mark Bernstein
CEO at MB Consulting Group

Leo was a terrific employee and an asset to our company. He never hesitated to go the extra step for our customers and employees. He had a positive attitude and was a total team player. He will be a positive force for any company fortunate enough to hire him.

March 20, 2009, Mark managed Leonardo indirectly at Shopper's World

Director for the School of Marketing

Universidad Privada del Norte



Mary Buchel

Principal at Buchel & Associates - Strategies Unlimited

⁶⁶ I've know Leonardo for 10 years in various working relationships. He is a highenergy, creative professional with excellent communication, relationship and networking skills. Leonardo has a good sense of business and culture in both North and South America. He has high work standards and excellent follow-through. It is always a pleasure to work with him. ⁹⁹

November 20, 2009, Mary was with another company when working with Leonardo at Universidad Privada del Norte



Mary B. Wacker

Owner, MB Wacker Associates

Leonardo is a wonderful program director who managed numerous international conferences, on of which I had the privilege to present at. Leo coordinated, translated materials, and attracted over 400 students and community to participate in the event. His commitment and energy are terrific to work with.

April 1, 2009, Mary B. worked with Leonardo at Universidad Privada del Norte



Rolando Morin, MBA, MIB

Gerente de Marketing en Neo Motors

I worked with Leonardo when I was the Vice Dean in charge of the Business School at the Universidad Privada del Norte in Trujillo, Peru.

I can say that Leo is a great person and by far the best employee that was working at our office at that moment. He is an intelligent and highly motivated person and, as the Director for the School of Marketing, he was always efficient and very committed with his work and the objectives of his department.

He is someone I can trust in and a person I would definitely work with again if I ever have the chance.

April 4, 2009, Rolando managed Leonardo at Universidad Privada del Norte